## MISSOURI WESTERN STATE UNIVERSITY FOUNDATION, INC.

FINANCIAL STATEMENTS

YEARS ENDED JUNE 30, 2024 AND 2023



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## **INDEPENDENT AUDITORS' REPORT**

Board of Directors Missouri Western State University Foundation, Inc. St. Joseph, Missouri

# Report on the Audit of the Financial Statements

## Opinion

We have audited the accompanying financial statements of Missouri Western State University Foundation, Inc., which comprise the statements of financial position as of June 30, 2024 and 2023, and the related statements of activities and changes in net assets, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Missouri Western State University Foundation, Inc. as of June 30, 2024 and 2023, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

## **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Missouri Western State University Foundation, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## **Responsibilities of Management for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of the internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Missouri Western State University Foundation, Inc.'s ability to continue as a going concern for one year after the date the financial statements are available to be issued.

## Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Missouri Western State University Foundation, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Missouri Western State University Foundation, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Clifton Larson Allen LLP

CliftonLarsonAllen LLP

Kansas City, Missouri September 23, 2024

## MISSOURI WESTERN STATE UNIVERSITY FOUNDATION, INC. STATEMENTS OF FINANCIAL POSITION JUNE 30, 2024 AND 2023

ASSETS	2024	2023
CURRENT ASSETS Cash Pledges Receivable, Net - Current Portion Pledges Receivable, Net - Gifts-in-Kind Notes Receivable, Net - Current Portion Interest, Dividends, and Other Receivables Prepaid Expenses Total Current Assets	\$ 2,682,445 400,578 78,890 - 91,395 20,849 3,274,157	\$ 2,284,971 694,420 1,735 3,741 76,934 14,128 3,075,929
INVESTMENTS Investments Mineral Rights Cash Surrender Value of Life Insurance Total Investments	49,078,917 67,947 <u>579,483</u> 49,726,347	44,539,304 70,918 <u>567,651</u> 45,177,873
FIXED ASSETS Artwork Equipment, at Cost Total Fixed Assets Less: Accumulated Depreciation Net Fixed Assets	98,808 <u>33,041</u> 131,849 <u>19,138</u> 112,711	98,808 22,140 120,948 17,831 103,117
OTHER ASSETS Pledges Receivable, Net Beneficial Interest in Perpetual Trusts Other Equity Interests Total Other Assets Total Assets	2,344,224 5,354,283 1,106,818 8,805,325 \$ 61,918,540	459,411 5,104,954 <u>1,106,818</u> 6,671,183 <b>\$</b> 55,028,102

## MISSOURI WESTERN STATE UNIVERSITY FOUNDATION, INC. STATEMENTS OF FINANCIAL POSITION (CONTINUED) JUNE 30, 2024 AND 2023

	2024	2023		
LIABILITIES AND NET ASSETS				
CURRENT LIABILITIES Accounts Payable Deferred Revenue Total Current Liabilities	\$ 620,384 <u>133,747</u> 754,131	\$ 1,287,871 <u>164,262</u> 1,452,133		
<b>NET ASSETS</b> Without Donor Restrictions: General Operating Board-Designated Total Without Donor Restrictions	1,938,930 <u>2,709,945</u> 4,648,875	1,381,017 3,221,468 4,602,485		
With Donor Restrictions: Purpose Restrictions Time Restrictions Perpetual in Nature Total With Donor Restrictions Total Net Assets	26,893,539 63,425 29,558,570 56,515,534 61,164,409	19,692,537 324,758 <u>28,956,189</u> 48,973,484 53,575,969		
Total Liabilities and Net Assets	<u>\$ 61,918,540</u>	\$ 55,028,102		

## MISSOURI WESTERN STATE UNIVERSITY FOUNDATION, INC. STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS YEAR ENDED JUNE 30, 2024

	Without Donor Restrictions		With Donor Restrictions		 Total
REVENUES, GAINS, AND OTHER SUPPORT					
Contributions	\$	359,948	\$	5,152,903	\$ 5,512,851
In-Kind Contributions		-		278,230	278,230
Investment Income		429,264		4,671,657	5,100,921
Mineral Rights Royalties		5,738		-	5,738
Other Income		68,704		843,450	912,154
Change in Value of Beneficial Interest in					
Perpetual Trusts		-		249,329	249,329
Change in Donor Restriction		(250,000)		250,000	-
Net Assets Released from Donor Restrictions:					
Satisfaction of Purpose Restrictions		3,903,519		(3,903,519)	-
Total Revenues, Gains, and Other Support		4,517,173		7,542,050	12,059,223
EXPENSES Program Services: Scholarships Allocations Total Program Services		919,145 2,960,152 3,879,297		- - -	 919,145 2,960,152 3,879,297
Support Services:					
General and Administrative		466,896		-	466,896
Fundraising		124,590		-	124,590
Total Support Services		591,486		-	591,486
Total Expenses		4,470,783		-	4,470,783
CHANGES IN NET ASSETS		46,390		7,542,050	7,588,440
Net Assets - Beginning of Year		4,602,485		48,973,484	 53,575,969
NET ASSETS - END OF YEAR	\$	4,648,875	\$	56,515,534	\$ 61,164,409

## MISSOURI WESTERN STATE UNIVERSITY FOUNDATION, INC. STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS YEAR ENDED JUNE 30, 2023

	Without Donor Restrictions		With Donor Restrictions		 Total
REVENUES, GAINS, AND OTHER SUPPORT					
Contributions	\$	390,007	\$	1,775,728	\$ 2,165,735
In-Kind Contributions		-		190,477	190,477
Investment Income		439,336		3,394,325	3,833,661
Mineral Rights Royalties		13,110		-	13,110
Other Income		56,767		1,293,233	1,350,000
Change in Value of Beneficial Interest in					
Perpetual Trusts		-		43,666	43,666
Net Assets Released from Donor Restrictions:					
Satisfaction of Purpose Restrictions		5,453,230		(5,453,230)	 -
Total Revenues, Gains, and Other Support		6,352,450		1,244,199	7,596,649
EXPENSES					
Program Services:					
Scholarships		984,772		-	984,772
Allocations		4,325,379		-	 4,325,379
Total Program Services		5,310,151		-	5,310,151
Support Services:					
General and Administrative		459,966		-	459,966
Fundraising		181,728		-	181,728
Total Support Services		641,694		-	641,694
Total Expenses		5,951,845		-	 5,951,845
CHANGES IN NET ASSETS		400,605		1,244,199	1,644,804
Net Assets - Beginning of Year		4,201,880		47,729,285	 51,931,165
NET ASSETS - END OF YEAR	\$	4,602,485	\$	48,973,484	\$ 53,575,969

## MISSOURI WESTERN STATE UNIVERSITY FOUNDATION, INC. STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED JUNE 30, 2024

	Program Services			Support Services																
	Scl	holarships		Allocations		Allocations		Allocations		Allocations		Allocations		Allocations		neral and iinistrative	Fu	ndraising	E	Total Expenses
Scholarships	\$	919,145	\$	-	\$	-	\$	-	\$	919,145										
Allocations		-		2,960,152		-		-		2,960,152										
Uncollectible Pledges		-		-		142,426 -		-		142,426										
Depreciation		-		-		1,307		-		1,307										
Fundraising Events		-			- 19,302		19,302		19,302											
Office Expenses:																				
Salaries and Benefits		-			- 184,710			101,367		286,077										
Professional Development					1,514		-		1,514											
Repairs and Maintenance		-		-		32,823		3,607		36,430										
Office Expenses		-		-		4,740		-		4,740										
Professional Fees		-		-		35,529		-		35,529										
Occupancy		-		-		35,000		-		35,000										
Travel		-		-		154		-		154										
Insurance and Taxes		-		-		8,668		-		8,668										
Duplicating and Postage		-		-		2,822		314		3,136										
Utilities and Telephone		-		-		1,260		-		1,260										
Dues and Subscriptions		-		-		536		-		536										
Miscellaneous		-				1,614		-		1,614										
Bank Service and Credit Card Fees		-				11,341		-		11,341										
Conferences, Conventions, and Meetings		-		-		2,452		-		2,452										
Total Expenses by Function	\$	919,145	\$	2,960,152	\$	466,896	\$	124,590	\$	4,470,783										

## MISSOURI WESTERN STATE UNIVERSITY FOUNDATION, INC. STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED JUNE 30, 2023

	Program Services			Support Services					
	Sc	holarships	Allocations		General and Administrative	Fu	ndraising		Total Expenses
Scholarships	\$	984,772	\$	-	\$-	\$	-	\$	984,772
Allocations		-		4,325,379	-		-		4,325,379
Uncollectible Pledges		-		-	144,779		-		144,779
Depreciation		-		-	1,032		-		1,032
Fundraising Events		-		-	-		70,826		70,826
Office Expenses:									
Salaries and Benefits		-		-	196,789		107,710		304,499
Professional Development		-		-	3,001		-		3,001
Repairs and Maintenance		-		-	26,210		2,912		29,122
Office Expenses		-		-	3,569		-		3,569
Professional Fees		-		-	24,150		-		24,150
Occupancy		-		-	32,028		-		32,028
Travel		-		-	356		-		356
Insurance and Taxes		-		-	8,175		-		8,175
Duplicating and Postage		-		-	2,523		280		2,803
Utilities and Telephone		-		-	1,387		-		1,387
Dues and Subscriptions		-		-	146		-		146
Bank Service and Credit Card Fees		-		-	12,595		-		12,595
Conferences, Conventions, and Meetings		-			3,226		-		3,226
Total Expenses by Function	\$	984,772	\$	4,325,379	\$ 459,966	\$	181,728	\$	5,951,845

## MISSOURI WESTERN STATE UNIVERSITY FOUNDATION, INC. STATEMENTS OF CASH FLOWS YEARS ENDED JUNE 30, 2024 AND 2023

	2024			2023		
CASH FLOWS FROM OPERATING ACTIVITIES						
Changes in Net Assets	\$	7,588,440	\$	1,644,804		
Adjustments to Reconcile Changes in Net Assets to						
Net Cash Provided (Used) by Operating Activities:						
Depreciation		1,307		1,032		
Net Unrealized (Gain) Loss on Investments		(3,966,221)		(2,817,664)		
Net Unrealized (Gains) Losses on Mineral Rights		2,971		(8,310)		
Realized (Gains) Losses on Investments		115,182		82,056		
Change in Cash Surrender Value of Life Insurance		(11,832)		(15,703)		
Change in Value of Trusts		(249,329)		(43,666)		
Contributions Restricted for Long-Term Purposes		(284,891)		(99,026)		
Effects of Changes in Operating Assets and Liabilities:		. , ,				
Pledges Receivable - Net		(1,668,126)		(597,646)		
Notes Receivable Allowance		(5)		(613)		
Interest, Dividends, and Other Receivables		(14,461)		(18,560)		
Prepaid Expenses		(6,721)		(6,223)		
Accounts Payable		(667,487)		494,959		
Deferred Revenue		(30,515)		29,003		
Net Cash Provided (Used) by Operating Activities		808,312		(1,355,557)		
CASH FLOWS FROM INVESTING ACTIVITIES						
Purchases of Equipment		(10,901)		(2,442)		
Proceeds from Notes Receivable		3,746		8,619		
Purchases of Investments		(1,715,782)		(1,052,781)		
Proceeds from Sale of Investments		1,027,208		2,276,620		
Net Cash Provided (Used) by Investing Activities		(695,729)		1,230,016		
CASH FLOWS FROM FINANCING ACTIVITIES						
Proceeds from Contributions Restricted for						
Investment in Endowment		284,891		99,026		
NET INCREASE (DECREASE) IN CASH		397,474		(26,515)		
Cash - Beginning of Year		2,284,971		2,311,486		
CASH - END OF YEAR	\$	2,682,445	\$	2,284,971		

See accompanying Notes to Financial Statements.

## NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Missouri Western State University Foundation, Inc. (the Foundation) is a nonprofit organization incorporated in the state of Missouri on December 19, 1968. The Foundation's principal activity is to support the mission of Missouri Western State University (the University), as stated in the University's mission statement. The Foundation receives, invests, maintains, and administers contributed resources; and otherwise acts to further the mission and goals of Missouri Western State University by directing acquired resources to serve the University and its students. Significant accounting policies followed by the Foundation are presented below.

## Use of Estimates in Preparing Financial Statements

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America (U.S. GAAP) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues, expenses, gains, losses, and other changes in net assets during the reporting period. Significant estimates incorporated in the financial statements include: the allowance for uncollectible pledges and notes receivable; the discount for pledges to be received in future periods; the fair market value of mineral rights; the value of the other equity interests; and the asset values for trusts due in future years. Actual results could differ from those estimates.

## **Descriptions of Programs**

The Foundation operates the following programs:

### Scholarships

Scholarships represent financial assistance awarded to selected students, a majority of whom attend the University, based on certain academic criteria and financial need.

### **Allocations**

Allocations represent support to the University faculty, staff, and students, physical plant improvements, and assistance to various departments of the University.

### Revenue Recognition

Revenue is recognized when earned. The Foundation recognizes contributions when cash, securities or other assets, an unconditional promise to give, or a notification of a beneficial interest is received. Conditional promises to give, that is, those with a measurable performance or other barrier and a right of return are not recognized until the conditions on which they depend have been met. Exchange transaction revenue from program services are recognized proportionately to when the service is provided or the rights of ownership transfers, thus, monies received before the program begins are classified as deferred revenues.

## NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### **Contributions**

Unconditional promises to give are recorded as revenues or gains in the period received and as assets or a decrease of liabilities, depending on the form of the benefits received. Conditional contributions received are accounted for as a liability or are unrecognized initially, that is, until the barriers to entitlement are overcome, and a right of return or release are no longer present, at which point the transaction is recognized as unconditional and classified as either net assets with restrictions or net assets without restrictions.

All contributions are considered to be available for the general programs of the Foundation unless specifically restricted by the donor. The Foundation reports gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, reclassifications are made from net assets with donor restrictions to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

## Other Income

## Membership Income

Membership revenue is charged on an annual basis, determined on the fiscal year of the Foundation. The membership benefits include discounts on merchandise and ticket purchases. The performance obligations connected with these benefits are recognized over time as the benefits are delivered to members. The Foundation believes that this method provides a faithful depiction of the transfer of services over the term of the performance obligations. Membership income of \$286,605 and \$290,567 was recognized for the years ended June 30, 2024 and 2023, respectively.

### Sponsorship Income

Sponsorship income is primarily associated with sponsorship of fundraising events. Benefits include advertisement in program brochure published at the event as well as access to the event. Revenue is recognized upon completion of the event. Sponsorship income of \$131,443 and \$231,737 was recognized for the years ended June 30, 2024 and 2023, respectively.

### Advertising Income

Advertising income is primarily associated with print or digital advertising in various publications. Revenue is recognized once the publication is distributed. Advertising income of \$18,788 and \$352,734 was recognized for the years ended June 30, 2024 and 2023, respectively.

### Gifts-In-Kind

Gifts-in-kind consist of donated merchandise such as hotel rooms, food, cars, equipment for departments, and miscellaneous items used for assistance to the University. All such gifts are recorded at their estimated fair value at the date of the donation.

## NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## **Gifts-In-Kind (Continued)**

The Foundation recognizes the fair value of donated services that creates or enhances nonfinancial assets, or that require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation.

## <u>Cash</u>

The Foundation considers all liquid investments with a maturity of three months or less when purchased to be cash equivalents. These investments, which are generally money market accounts, are recorded at cost. Certain cash equivalents are considered to be an integral part of the Foundation's investment program and are, accordingly, recognized as a component of investments on the statements of financial position.

## **Investments**

Investments include marketable equity securities, debt securities, hedge funds, mineral rights, money market funds and CDs. Investment specific money market funds and CDs are reported at cost, which approximates fair value. Investments in marketable equity securities, debt securities, hedge funds, mineral rights are carried at fair value, with unrealized and realized gains and losses on investments reported as an increase or decrease in net assets without donor restrictions or net assets with donor restrictions based upon donor-imposed restrictions.

Investment income is reported in the statements of activities as without donor restriction or with donor restriction based upon donor-imposed restrictions.

## Pledges Receivable

Pledges receivable are generally due within one to ten years and are stated at the pledged amount. The carrying amount of pledges receivable is reduced by the amount of a discount related to those pledges that are to be collected over a period longer than one year. Management has also established a valuation allowance that reflects management's best estimate of amounts that will not be collected, based on management's assessment of the collectability of specific donors' pledges and the aging of pledges receivable. All such pledges, or portions thereof deemed to be uncollectible, are written off to the allowance for uncollectible pledges.

## Cash Surrender Value of Life Insurance

Various contributions are received specifically to be invested in life insurance policies covering selected students and patrons of Missouri Western State University. The Foundation is the owner and beneficiary of these policies. The annual increase in the cash surrender value of the policies is recorded as income with donor restriction. Any proceeds from these policies are restricted for use on physical plant maintenance and major capital improvements.

## NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Beneficial Interest in Perpetual Trusts**

The Foundation has a beneficial interest in various perpetual trusts. These consist of trusts created by independent donors for which the assets are not in the possession or control of the Foundation. The Foundation, along with other specified nonprofit organizations and individuals, is a beneficiary of these trusts. The income received by the Foundation from these trusts is included in contributions with donor restrictions on the statements of activities. The Foundation's beneficial interest in these trusts is recorded at the fair value of the underlying assets in the trusts and classified within perpetually restricted net assets.

### Fixed Assets

Fixed assets consist of various office furniture, equipment, and artwork. These assets are depreciated using the straight-line method over their estimated useful lives, ranging from two to ten years. The Foundation's policy is to capitalize all items which have a unit cost greater than \$1,000.

Artwork is not depreciated as it has cultural, aesthetic, or historical value that is worth preserving perpetually, and the Foundation has the financial ability to protect and preserve the artwork, and is doing so.

#### Impairment of Long-Lived Assets

The Foundation reviews long-lived assets for impairment whenever events or changes in circumstances indicate the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to future undiscounted net cash flows expected to be generated by the asset. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the assets exceeds the fair value of the assets. Assets to be disposed of are reported at the lower of carrying amount or the fair value less costs to sell.

### <u>Leases</u>

The Foundation leases various equipment. The Foundation determines if an arrangement is a lease at inception. Operating leases are included in operating lease right-of-use (ROU) assets, other current liabilities, and operating lease liabilities on the statements of financial position. Finance leases are included in fixed assets, other current liabilities, and other long-term liabilities on the statements of financial position. There were no ROU assets and liabilities at June 30, 2024 and 2023.

## NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Leases (Continued)

ROU assets represent the Foundation's right to use an underlying asset for the lease term and lease liabilities represent the Foundation's obligation to make lease payments arising from the lease. ROU assets and liabilities are recognized at the lease commencement date based on the present value of lease payments over the lease term. As most leases do not provide an implicit rate, the Foundation uses its incremental borrowing rate based on the information available at commencement date in determining the present value of lease payments. The operating lease ROU asset also includes any lease payments made and excludes lease incentives. The lease terms may include options to extend or terminate the lease when it is reasonably certain that the Organization will exercise that option. Lease expense for lease payments is recognized on a straight-line basis over the lease term. The Foundation has elected to recognize payments for short-term leases with a lease term of 12 months or less as expense as incurred and these leases are not included as lease liabilities or ROU assets on the statements of position.

The Foundation has elected not to separate nonlease components from lease components and instead accounts for each separate lease component and the nonlease component as a single lease component.

The Foundation's lease agreements do not contain any material residual value guarantees or material restrictive covenants.

### Deferred Income

Revenues from memberships and future special events are recognized in the fiscal year to which the memberships relate or the special events occur. Memberships for the upcoming fiscal year are reported as deferred revenue at June 30 of the current year.

### **Functional Allocation of Expenses**

The costs of providing the Foundation's various programs and activities have been summarized on a functional basis in the statements of activities and changes in net assets and statements of functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited according to formulas developed by management to, in its judgement, reflect actual costs and efforts expended on each program or supporting service. Functional expense allocations are estimated through employee time records based on actual hours spent working on the specific programs and various functional categories.

## Net Assets

Financial statement presentation follows the recommendations of Accounting Standards Codification (ASC) 958-205, *Financial Statements of Not-for-Profit Organizations*. Under ASC 958-205, the Foundation is required to report information regarding its financial position and activities according to two classes of net assets. Net assets, revenues, gains, and losses are classified based on the existence or absence of donor- or grantor-imposed restrictions.

## NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Net Assets (Continued)

Accordingly, net assets and changes therein are classified and reported as follows:

*Net Assets Without Donor Restrictions* - Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions. The governing board has designated, from net assets without donor restrictions, net assets for board-designated endowments.

*Net Assets With Donor Restrictions* - Net assets subject to donor- (or certain grantor-) imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

#### Income Taxes

The Foundation is a nonprofit organization exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code. It is not considered to be a private foundation. The Foundation follows the standard for evaluating uncertain tax positions and has determined no liability should be recorded for uncertain tax positions.

#### Adoption of New Accounting Standards

The Foundation has adopted ASU 2016-13, Financial Instruments – Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments, as amended, which modifieds the measurement of expected credit losses. The Foundation adopted this new guidance utilizing the modified retrospective transition method. The adoption of this standard did not have a material impact on the Foundation's financial statements but did change how the allowance for credit losses is determined.

### NOTE 2 LIQUIDITY AND AVAILABILITY

The Foundation regularly monitors liquidity required to meet its operating needs and other contractual commitments, while also striving to maximize the investment of its available funds. The Foundation has various sources of liquidity at its disposal, including cash and cash equivalents, investments, pledges receivable, notes receivable, and interest, dividend and other receivables.

In addition to financial assets available to meet general expenditures over the next 12 months, the Foundation operates with a balanced budget and anticipates collecting sufficient revenue to cover general expenditures not covered by donor-restricted resources. Refer to the statement of cash flows which identifies the sources and uses of the Foundation's cash.

## NOITE 2 LIQUIDITY AND AVAILABILITY (CONTINUED)

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the balance sheet date, comprise the following:

	2024	2023
Cash and Cash Equivalents	\$ 2,682,445	\$ 2,284,971
Investments	49,078,917	44,539,304
Pledges Receivable, Net	400,578	694,420
Notes Receivable, Net	-	3,741
Interest, Dividends, and Other Receivables	91,395	76,934
Total Financial Assets	52,253,335	47,599,370
Contractual or Donor-Imposed Restrictions:		
Cash Restricted to Specific Uses	(3,509,780)	(3,022,836)
Restricted Investments	(43,709,446)	(39,535,565)
Pledges Restricted to Specific Uses	(385,124)	(675,406)
Notes Restricted to Specific Uses	-	(3,741)
Interest Receivable Restricted to Specific Uses	(69,981)	(59,407)
Total Restrictions Imposed	(47,674,331)	(43,296,955)
Board Designations:		
Operating Reserves and Endowments	(2,709,945)	(3,221,468)
Financial Assets Available to Meet Cash Needs		
for Expenditures Within One Year	\$ 1,869,059	\$ 1,080,947

The Foundation's endowment funds consist of donor-restricted endowments and funds designated by the board as endowments. Income from donor-restricted endowments is restricted for specific purposes, with the exception of amounts available for general use. Donor-restricted endowment funds are not available for general expenditure.

Although the Foundation does not intend to spend from the board-designated endowment, these amounts could be made available if necessary.

## NOTE 3 FAIR VALUE MEASUREMENTS

In determining fair value, the Foundation uses various valuation approaches within the ASC 820 fair value measurement framework. Fair value measurements are determined based on the assumptions that market participants would use in pricing an asset or liability.

ASC 820 establishes a hierarchy for inputs used in measuring fair value that maximizes the use of observable inputs and minimizes the use of unobservable inputs, by requiring that the most observable inputs be used when available.

## NOTE 3 FAIR VALUE MEASUREMENTS (CONTINUED)

ASC 820 defines levels within the hierarchy based on the reliability of inputs as follows:

*Level 1* – Valuations based on unadjusted quoted prices for identical assets or liabilities in active markets; and

*Level 2* – Valuations based on quoted prices for similar assets or liabilities, or identical assets or liabilities in less active markets, such as dealer or broker markets; and

*Level 3* – Valuations derived from valuation techniques in which one or more significant inputs, or significant value drivers, are unobservable, such as pricing models, discounted cash flow models and similar techniques not based on market, exchange, dealer or broker-traded transactions.

## Assets and Liabilities Measured on a Recurring Basis

### Investments

Securities listed on a national market or exchange are valued at the last sales price, or if there is no sale and the market is still considered active, at the last transaction price before year-end. Such securities are classified as Level 1 or 2 of the valuation hierarchy, dependent upon the liquidity of their respective markets.

### **Beneficial Interest in Perpetual Trust**

The fair value of beneficial interests in perpetual trusts was determined by calculating the Foundation's proportional share of the underlying assets held in trust, as determined by the trustee, and is classified as Level 3 within the valuation hierarchy.

## NOTE 3 FAIR VALUE MEASUREMENTS (CONTINUED)

## Assets and Liabilities Measured on a Recurring Basis (Continued)

Fair values of assets and liabilities measured on a recurring basis are as follows:

	June 30, 2024							
		Quoted Prices						
		In Active	Significant	Significant				
		Markets for	Other	Other				
		Identical	Observable	Unobservable				
	Total	Assets (Level 1)	Inputs (Level 2)	Inputs (Level 3)				
Investments:	TOLAI			(Level 3)				
Common Stock and Equity Mutual Funds:								
Foreign	\$ 2,916,372	\$ 2,916,372	\$-	\$-				
Energy Minerals	354,639	354,639	φ -	φ -				
Technology Services	1,893,447	1,893,447	-	-				
Finance	1,368,656	1,368,656	_	_				
Electronic Technology	1,823,621	1,823,621	_	_				
Consumer	1,619,635	1,619,635	_	_				
Health Technology	652,109	652,109	-	_				
Health Care	511,394	511,394	-	-				
Domestic Equity	730,068	730,068	-	-				
Utilities	151,940	151,940	-	-				
Telecommunications	261,843	261,843	-	-				
Industrials	352,204	352,204	-	-				
Materials	67,120	67,120	-	-				
All Other Common Stock	808,768	808,768	-	-				
Equity Mutual Funds	15,135,220	15,135,220	-	-				
U.S. Government Bonds and								
Fixed Income Mutual Funds:								
U.S. Government Issues	2,574,434	1,533,817	1,040,617	-				
Corporate Issues	4,945,545	615,560	4,329,985	-				
Foreign Issues	309,003	-	309,003	-				
Taxable Municipal Issues	147,483	-	147,483	-				
Fixed Income Mutual Funds	11,629,731	11,629,731	-	-				
Total Investments	48,253,232	42,426,144	5,827,088	-				
Beneficial Interest in								
Perpetual Trust	5,354,283	-	-	5,354,283				
Total Assets	\$ 53,607,515	\$ 42,426,144	\$ 5,827,088	\$ 5,354,283				

## NOTE 3 FAIR VALUE MEASUREMENTS (CONTINUED)

### Assets and Liabilities Measured on a Recurring Basis (Continued)

	June 30, 2023							
	Quoted Prices							
		In Active			nificant	Significant		
		Ν	/arkets for	•	Other	Other		
			Identical	Obs	ervable	Unobservable		
			Assets	lr	nputs	-	nputs	
	Total		(Level 1)		vel 2)		evel 3)	
Investments:				`	<u> </u>		· · · ·	
Common Stock and Equity								
Mutual Funds:								
Foreign	\$ 4,678,495	\$	4,678,495	\$	-	\$	-	
Energy Minerals	358,096		358,096		-		-	
Technology Services	766,684		766,684		-		-	
Finance	916,980		916,980		-		-	
Electronic Technology	2,133,419		2,133,419		-		-	
Consumer	1,317,601		1,317,601		-		-	
Health Technology	582,111		582,111		-		-	
Health Care	553,774		553,774		-		-	
Domestic Equity	689,050		689,050		-		-	
Utilities	224,055		224,055		-		-	
Telecommunications	403,489		403,489		-		-	
Industrials	392,643		392,643		-		-	
Materials	81,057		81,057		-		-	
All Other Common Stock	530,314		530,314		-		-	
Equity Mutual Funds	11,307,937		11,307,937		-		-	
U.S. Government Bonds and								
Fixed Income Mutual Funds:								
U.S. Government Issues	2,814,764		1,583,366	1	231,398		-	
Corporate Issues	3,790,450		632,061	3	158,389		-	
Foreign Issues	235,880		-		235,880		-	
Taxable Municipal Issues	385,983		-		385,983		-	
Fixed Income Mutual Funds	11,186,241		11,186,241		-		-	
Total	283,145		283,145		-		-	
Total Investments	43,632,168		38,620,518	5	,011,650		-	
Beneficial Interest in								
Perpetual Trust	5,104,954					5	5,104,954	
Total Assets	\$ 48,737,122	\$	38,620,518	\$ 5	,011,650	\$ 5	5,104,954	

The following is a reconciliation of the beginning and ending balance of assets and liabilities, measured at fair value on a recurring basis using significant unobservable (Level 3) inputs during the years ended June 30:

	Beneficial Interest in
	Perpetual Trusts
Balance - June 30, 2022	\$ 5,061,288
Change in Fair Market Value	43,666
Balance - June 30, 2023	5,104,954
Change in Fair Market Value	249,329
Balance - June 30, 2024	\$ 5,354,283

## NOTE 3 FAIR VALUE MEASUREMENTS (CONTINUED)

#### Assets and Liabilities Measured on a Recurring Basis (Continued)

The following is a summary of market value technique for ending balances of assets and liabilities, measured at fair value on a recurring basis using significant unobservable (Level 3) inputs during the years ended June 30:

	Fair	Value	Principal Valuation	Unobservable		
Instrument	2024	2023	Technique	Inputs		
Beneficial Interest in			Net Asset	Value of		
Perpetual Trusts	\$ 5,354,283	\$ 5,104,954	Valuation	Underlying Assets		

## NOTE 4 OTHER EQUITY INTERESTS

During 2012, the Foundation purchased 45 Class A Units in a partnership that is carried at cost, defined as the lower of cost or fair market value. The carrying value of this equity interest totals \$450,000 at June 30, 2024 and 2023.

During 2013, the Foundation purchased a 7.69% ownership interest in a community based limited liability company. This investment is carried on the Foundation's books at cost, defined as the lower of cost or fair market value. The carrying value of this equity interest totals \$500,000 at June 30, 2024 and 2023.

During 2020, the Foundation purchased a 0.66% ownership interest in a limited liability company that is carried at cost, defined as the lower of cost or fair market value. The carrying value of this equity interest totals \$156,818 at June 30, 2024 and 2023.

These equity investments are reviewed for impairment on an annual basis. Management does not believe there is any impairment at June 30, 2024 or 2023.

### NOTE 5 INVESTMENTS

The following is a summary of investment securities at June 30:

2024							
			Gross	Gr	oss		
		ι	Jnrealized	Unrealized			Fair
	Cost Gains		Losses			Value	
\$	825,685	\$	-	\$	-	\$	825,685
2	0,309,422		8,337,614		-	2	8,647,036
2	1,075,649		-	(1,4	69,453)	1	9,606,196
\$4	2,210,756	\$	8,337,614	\$ (1,4	69,453)	\$4	9,078,917
	2		Cost   \$ 825,685 \$   20,309,422 21,075,649	Gross Unrealized <u>Cost</u> \$ 825,685 \$ - 20,309,422 8,337,614 21,075,649 -	Gross Gr   Cost Unrealized Unre   S 825,685 \$ - \$   20,309,422 8,337,614 21,075,649 - (1,4)	Gross Gross   Cost Unrealized Unrealized   \$ 825,685 \$ - \$ -   20,309,422 8,337,614 -   21,075,649 - (1,469,453)	Gross Gross   Unrealized Unrealized   Cost Gains   \$ 825,685 \$ -   \$ 0,309,422 8,337,614   21,075,649 -

## NOTE 5 INVESTMENTS (CONTINUED)

	2023							
		Gross	Gross					
		Unrealized	Unrealized	Fair				
	Cost	Gains	Losses	Value				
Money Market Funds and CDs	\$ 907,136	\$-	\$ -	\$ 907,136				
Common Stock and Equity								
Mutual Funds	20,420,467	4,515,238	-	24,935,705				
U.S. Government Bonds and								
Fixed Income Mutual Funds	20,027,710		(1,614,392)	18,413,318				
Alternative Investments	283,898		(753)	283,145				
Total	\$ 41,639,211	\$ 4,515,238	\$ (1,615,145)	\$ 44,539,304				

Investment returns for the years ended June 30 consist of the following:

	 2024	 2023
Investment Income	\$ 1,393,454	\$ 1,231,978
Net Realized Gains	(115,182)	(82,056)
Net Unrealized Gains	3,966,221	2,817,664
Investment Expenses	(142,832)	 (133,925)
Net Investment Returns	\$ 5,101,661	\$ 3,833,661

## NOTE 6 PLEDGES RECEIVABLE

Included in pledges receivable are the following unconditional promises to give at June 30:

	2024		2023
Pledges Receivable	\$ 3,432	2,385 \$	1,287,268
Less: Allowance for Uncollectible Pledges	8	1,265	45,287
Less: Unamortized Discount	606	5,318	88,150
Net Pledges Receivable	2,744	1,802	1,153,831
Less: Pledges Receivable - Net, Current Portion	400	),578	694,420
Pledges Receivable - Net, Long-Term	\$ 2,344	4,224 \$	459,411
<u>Amounts Due in:</u> Less than One Year One to Five Years Six to Ten Years Thereafter Total	1,569 1,32	1,843 9,075 1,319 ),148	

Imputed discount rate of 4.36% were used in discounting long-term pledges receivable for 2024. Imputed discount rates of 0.65% and 1.41% were used in discounting long-term pledges for 2023.

## NOTE 6 PLEDGES RECEIVABLE (CONTINUED)

The Foundation has been notified that it is designated as a beneficiary of numerous trusts. These gifts are revocable and are not recognized within the accompanying financial statements due to their conditional nature.

## NOTE 7 NOTES RECEIVABLE

Notes receivable are primarily made up of loans to students attending medical school. The notes are to be repaid over six years beginning six months after completing residency, with an interest rate of 6%. Accounts outstanding longer than the contractual payment terms are considered past due. The Foundation writes off receivables as they become uncollectible. An allowance for doubtful accounts is established based upon a review of outstanding receivables, historical collection information, and existing economic conditions. The balance was as follows at June 30:

	202	24	 2023
Notes Receivable	\$	-	\$ 3,746
Allowance for Credit Losses			 (5)
Notes Receivable - Net		-	 3,741
Less: Notes Receivable - Net, Current Portion		-	 3,741
Notes Receivable - Net, Long-Term	\$	-	\$ -

Total notes receivable past 90 days, or converted to nonaccrual status, at June 30, 2024 are not significant to the financial statements.

## NOTE 8 BENEFICIAL INTEREST IN PERPETUAL TRUSTS

The Foundation's beneficial interest in perpetual trusts held by third parties was valued at \$5,354,283 and \$5,104,954 at June 30, 2024 and 2023, respectively. No new trust agreements were received in 2024 or 2023. A gain in value of the beneficial interest in perpetual trusts of \$249,329 was recorded for the year ended June 30, 2024. A gain in value of the beneficial interest in perpetual trusts of \$43,666 was recorded for the year ended June 30, 2023. Interest income received from these trusts was \$261,443 and \$250,317 for the years ended June 30, 2024 and 2023, respectively.

### NOTE 9 MINERAL RIGHTS

The Foundation has interests in oil and gas wells which were donated by an estate. The Foundation's cost basis in these assets was determined through appraisal at the date of the gift. Subsequently they are evaluated annually for impairment through the use of an industry standard formula based upon the average of historical royalty income times a factor of 8 in both 2024 and 2023. The factor was obtained from an applicable regional oil and mineral association in 2014, which management believes to be knowledgeable and a reasonable source for such input. This analysis resulted in appreciation to the value of this asset of \$2,971 and \$8,310 in 2024 and 2023, respectively. The carrying value of the oil and gas wells is recorded as \$67,947 and \$70,918 at June 30, 2024 and 2023, respectively.

## NOTE 10 NATURE AND AMOUNT OF NET ASSETS WITH DONOR RESTRICTIONS

Purpose restricted net assets are available for the following purposes:

	2024	 2023
Scholarships	\$ 11,429,780	\$ 9,021,460
Programmatic and Departmental Support	14,572,751	9,931,376
Special Programs	891,008	 739,701
Total	\$ 26,893,539	\$ 19,692,537

Perpetually restricted net assets are available for the following purposes:

	2024			2023
Scholarships	\$	19,995,738		\$ 19,450,973
Academic Departments		8,121,466		8,095,561
Other		1,441,366		1,409,655
Total	\$	29,558,570		\$ 28,956,189

### NOTE 11 BOARD-DESIGNATED FUNDS

Board-designated net assets are available for the following purposes:

	 2024	_	2023
Allocations	\$ 1,384,327		\$ 2,027,728
Scholarships	445,603		313,725
Endowed Bequests	 880,015	_	 880,015
Total	\$ 2,709,945	-	\$ 3,221,468

## NOTE 12 ENDOWMENTS

The Foundation's endowments consist of 204 funds established to support a variety of scholarships, programs, and departments at the University. Its endowments consist of both donor-restricted endowment funds and funds designated by the board of directors (the board) to function as endowments. As required by U.S. GAAP, net assets associated with endowment funds, including funds designated by the board to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

## Interpretation of Relevant Law

The board of the Foundation has interpreted Missouri's enactment of the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds, absent explicit donor stipulations to the contrary. Consequently, the Foundation classifies perpetually restricted net assets as:

- The original value of gifts donated to the permanent endowment, and
- The original value of subsequent gifts to the permanent endowment.

The remaining portion of the donor-restricted endowment fund not classified as perpetually restricted is classified as purpose restricted net assets until those amounts are appropriated for expenditure by the Foundation's board.

## Return Objectives and Risk Parameters

The Foundation has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to the programs supported by the endowments. The endowment assets are invested in a manner that is intended to produce results similar to the S & P 500 index while assuming a moderate level of investment risk.

## Spending Policy

The Foundation has a policy of appropriating for distribution each year 4% of the endowment fund's average balance using a five-year rolling average for program purposes. The Foundation policy also appropriates a 1.5% administrative fee based on the fiscal year-end endowment balance.

In establishing this policy, the Foundation considered the long-term expected returns on its endowment investments. Accordingly, over the long-term, the Foundation expects the current spending policy will allow its endowment to retain the original corpus of the gift.

### Strategies Employed for Achieving Objectives

The Foundation relies on a total return strategy in which investment returns are achieved through capital appreciation and current yield (interest and dividends). The Foundation targets a diversified asset allocation that emphasizes fixed income securities to achieve its long-term objectives within prudent risk constraints.

## NOTE 12 ENDOWMENTS (CONTINUED)

## Strategies Employed for Achieving Objectives (Continued)

Endowment net asset composition by type of fund as of June 30, 2024:

	 Without Donor Restriction		With Donor Restriction		Total
Donor Restricted:					
Original Donor Restricted					
Gift Amount and Amounts					
Required to be Maintained					
in Perpetuity by Donor	\$ -	\$	23,964,441	\$	23,964,441
Accumulated Investment Gains	-		13,386,638		13,386,638
Quasi-Endowment Funds	 1,751,646		1,275,831		3,027,477
Total Funds	\$ 1,751,646	\$	38,626,910	\$	40,378,556

Changes in endowment net assets for the fiscal year ended June 30, 2024:

	Without Donor Restriction		With Donor Restriction		Total
Net Assets - Beginning of Year	\$	1,487,827	\$	35,169,778	\$ 36,657,605
Investment Return:					
Investment Income		39,041		912,494	951,535
Net Appreciation		248,562		3,544,294	 3,792,856
Total		287,603		4,456,788	 4,744,391
Contributions		-		780,520	780,520
Appropriation of Endowment					
Assets for Expenditure		(23,784)		(1,780,176)	 (1,803,960)
Net Assets - End of Year	\$	1,751,646	\$	38,626,910	\$ 40,378,556

Endowment net asset composition by type of fund as of June 30, 2023:

	Without Donor Restriction		With Donor Restriction			Total
Donor Restricted: Original Donor Restricted						
Gift Amount and Amounts						
Required to be Maintained						
in Perpetuity by Donor	\$	-	\$	23,591,918	\$	23,591,918
Accumulated Investment Gains		-		10,761,146		10,761,146
Quasi-Endowment Funds		1,487,827		816,714		2,304,541
Total Funds	\$	1,487,827	\$	35,169,778	\$	36,657,605

## NOTE 12 ENDOWMENTS (CONTINUED)

## Strategies Employed for Achieving Objectives (Continued)

Changes in endowment net assets for the fiscal year ended June 30, 2023:

	Without Donor Restriction		With Donor Restriction		Total	
Net Assets - Beginning of Year	\$	1,281,932	\$	33,474,255	\$	34,756,187
Investment Return:						
Investment Income (Loss)		99,722		737,563		837,285
Net Appreciation		337,627		2,439,494		2,777,121
Total		437,349		3,177,057		3,614,406
Contributions		10,000		162,545		172,545
Appropriation of Endowment						
Assets for Expenditure		(241,454)		(1,644,079)		(1,885,533)
Net Assets - End of Year	\$	1,487,827	\$	35,169,778	\$	36,657,605

## NOTE 13 RELATED PARTIES

During the years ended June 30, 2024 and 2023, the Foundation paid the University \$324,572 and \$340,758, respectively, for use of office space, telephones, postage, printing, publications, and a portion of the salaries of staff and students employed by the University. Included in accounts payable at June 30, 2024 and 2023 was \$605,513 and \$1,305,655, respectively, due to the University.

## NOTE 14 COMMITMENTS AND CONTINGENCIES

## **Commitments**

As of June 30, 2024, the Foundation had committed \$2,143,096 of funds held with restriction for scholarships and various projects for next fiscal year. Additionally, the Foundation had committed \$630,535 for University allocations and \$648,375 for Foundation operations from funds held without restriction for the next fiscal year. These commitments are all contingent upon specific actions occurring by the University and Foundation and, accordingly, have not yet been recognized in the Foundation's financial statements.

### NOTE 15 CONCENTRATIONS OF RISK

The Foundation maintains cash in commercial banks located in the United States. The balances on deposit are insured up to specified limits. Balances in excess of these limits totaled \$2,255,797 at June 30, 2024.

A majority of the Foundation's pledges are made by companies and individuals located in Northwest Missouri.

Approximately 84% of the Foundation's pledges receivable at June 30, 2024 were from two donors. Approximately 71% of the Foundation's pledges receivable at June 30, 2023 were from two donors. Approximately 50% of the Foundation's contributions at June 30, 2024 were from one donor. Approximately 26% of the Foundation's contributions at June 30, 2023 were from one donor.

## NOTE 16 SUBSEQUENT EVENTS

Management evaluated subsequent events through September 23, 2024, the date the financial statements were available to be issued. Events or transactions occurring after June 30, 2024, but prior to September 23, 2024, that provided additional evidence about conditions that existed at June 30, 2024, have been recognized in the 2024 financial statements.



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